

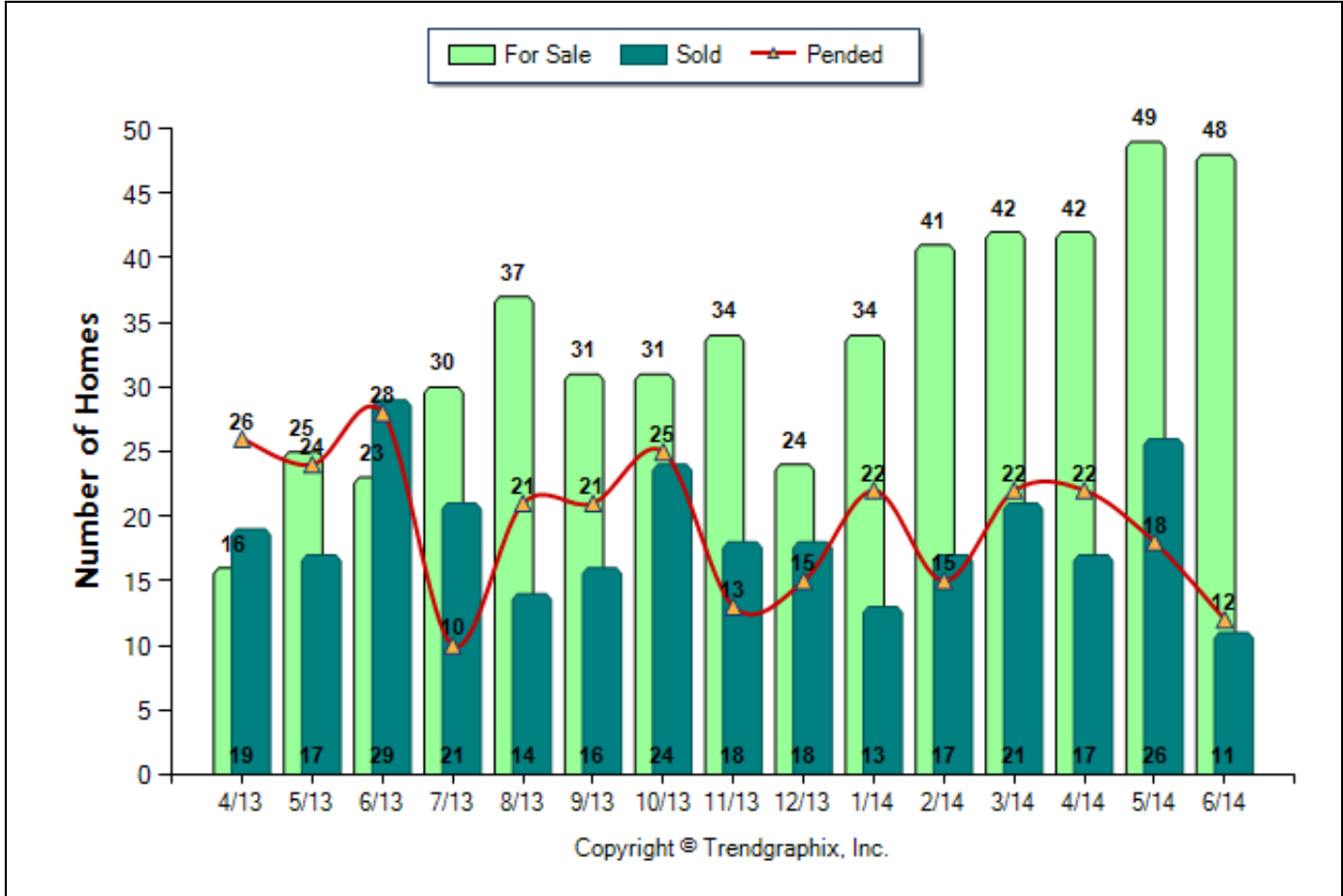
Location: ZIP 33028
Property Types: Single Family Homes - All Properties - Non REO, Non Short Sale
Price Range: \$0 - No Limit
Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Apr. 2013 - Jun. 2014)

Prepared for you by: Karen Ross for Training



| | Curnt vs. Prev Month | | | Curnt vs. Same Month 1 Yr Ago | | | Curnt vs. Same Qtr 1 Yr Ago | | |
|-----------------|----------------------|---------|----------|-------------------------------|---------|----------|-----------------------------|--------------------|----------|
| | Jun. 14 | May. 14 | % Change | Jun. 14 | Jun. 13 | % Change | Apr. 14 to Jun. 14 | Apr. 13 to Jun. 13 | % Change |
| For Sale | 48 | 49 | -2% ▼ | 48 | 23 | 108.7% ▲ | 46 | 21 | 119% ▲ |
| Sold | 11 | 26 | -57.7% ▼ | 11 | 29 | -62.1% ▼ | 18 | 22 | -18.2% ▼ |
| Pended | 12 | 18 | -33.3% ▼ | 12 | 28 | -57.1% ▼ | 17 | 26 | -34.6% ▼ |

June 2014 is a Neutral market**

Home For Sale in June 2014 is 48 units. It is down **2%** compared to the last month and up **108.7%** compared to the last year.
Home Closed in June 2014 is 11 units. It is down **57.7%** compared to the last month and down **62.1%** compared to the last year.
Home Placed under Contract in June 2014 is 12 units. It is down **33.3%** compared to the last month and down **57.1%** compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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Facts and TrendsTM - Published July 2014*



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SQFT Range: 0 - No Limit

Bedrooms: 0 - No Limit

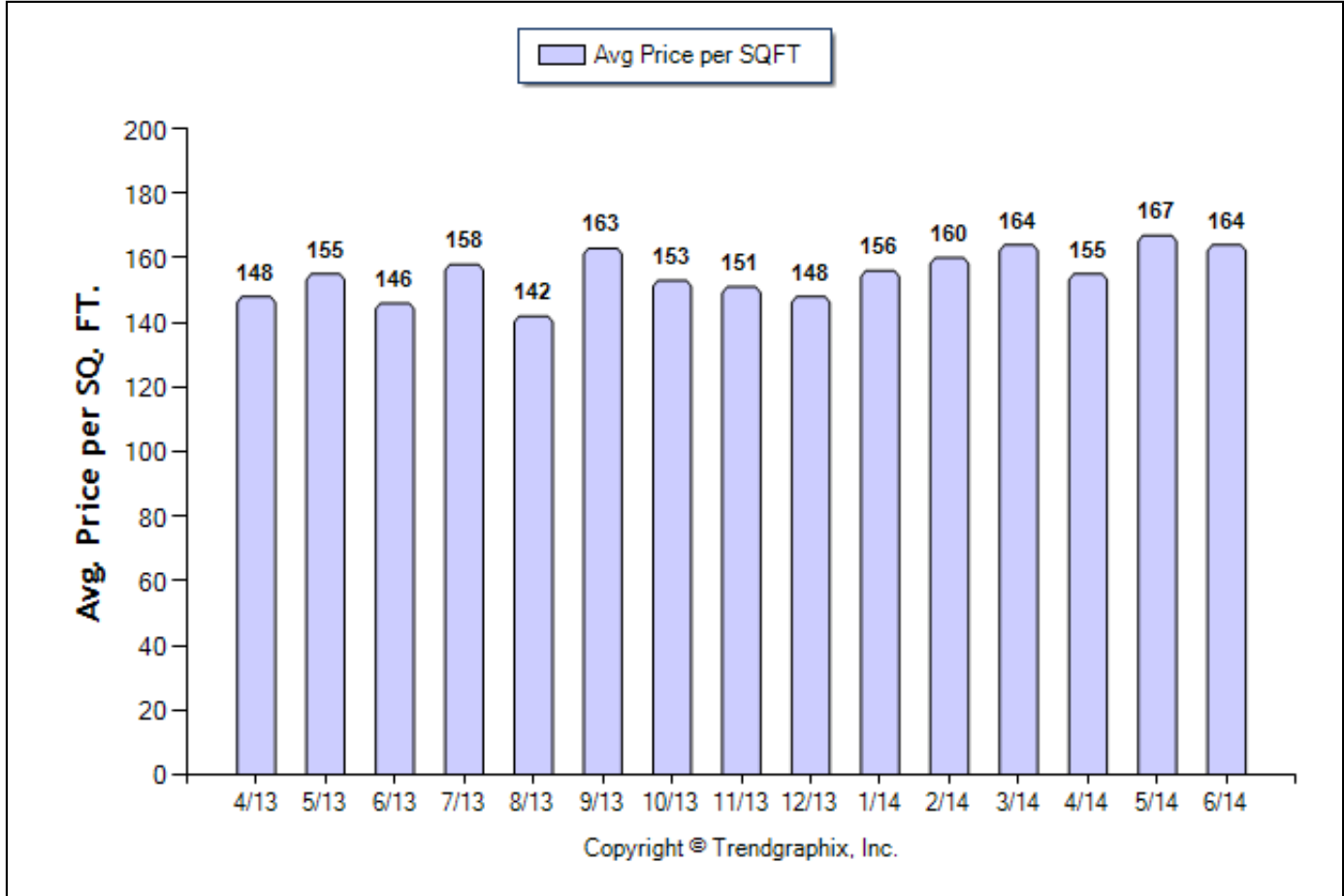
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Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Average Price per SQFT (Apr. 2013 - Jun. 2014)

Prepared for you by: Karen Ross for Training



| | Current vs. Prev Month | | | Current vs. Same Month 1 Yr Ago | | | Current vs. Same Qtr 1 Yr Ago | | |
|--------------------|------------------------|---------|----------|---------------------------------|---------|----------|-------------------------------|--------------------|----------|
| | Jun. 14 | May. 14 | % Change | Jun. 14 | Jun. 13 | % Change | Apr. 14 to Jun. 14 | Apr. 13 to Jun. 13 | % Change |
| Avg. Sq. Ft. Price | 163.6 | 167 | -2% ▼ | 163.6 | 146.4 | 11.7% ▲ | 162.6 | 149 | 9.1% ▲ |

June 2014 Average Sold Price per Square Footage is Neutral**

Average Sold Price per Square Footage in June 2014 is \$164. It is down 2% compared to the last month and up 11.7% compared to the last year.

**Based on 6 month trend - Appreciating/Depreciating/Neutral.

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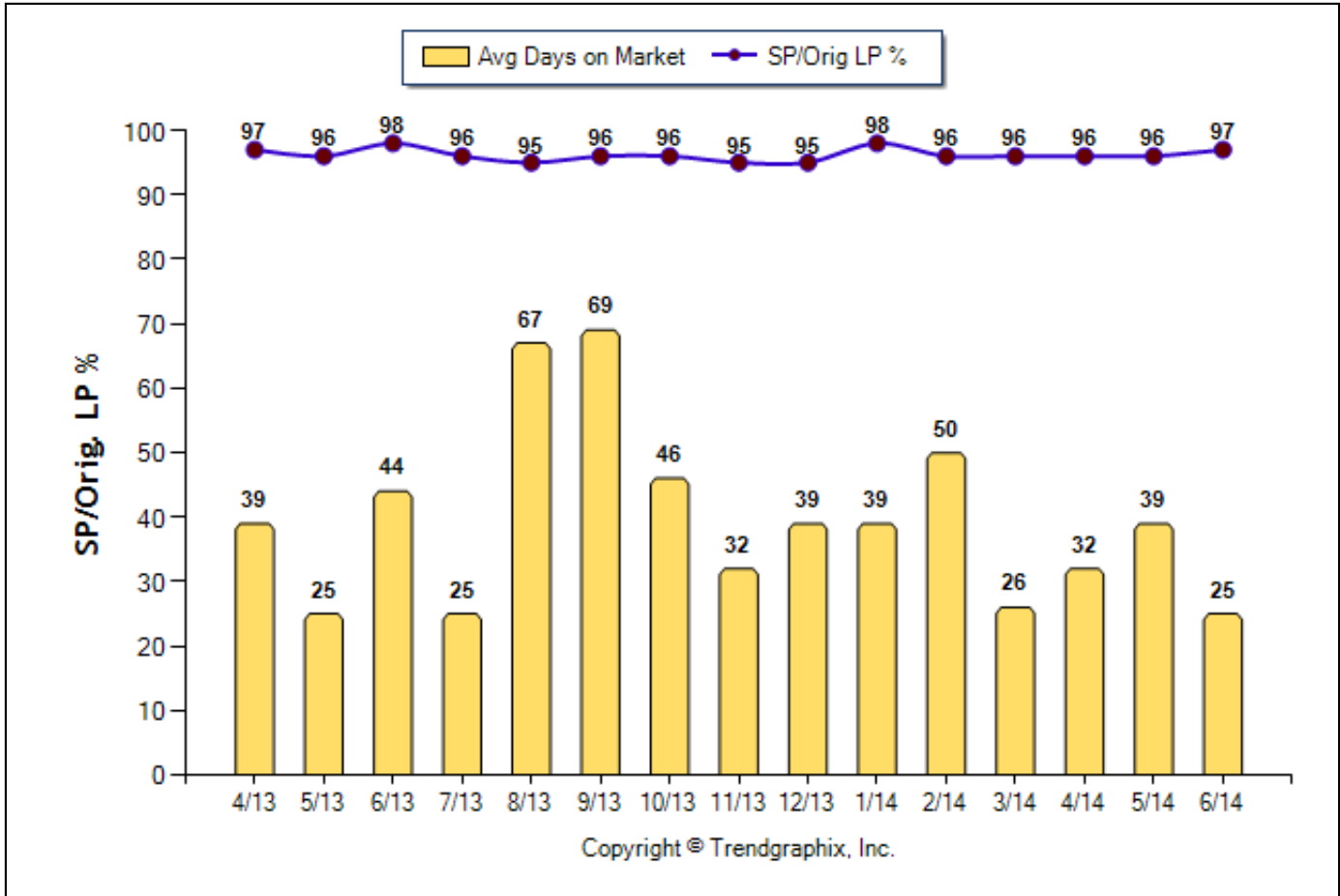
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Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
Year Built: 0 - No Limit

Avg Days on Market & SP/Orig LP % (Apr. 2013 - Jun. 2014)

Prepared for you by: Karen Ross for Training



| | Curnt vs. Prev Month | | | Curnt vs. Same Month 1 Yr Ago | | | Curnt vs. Same Qtr 1 Yr Ago | | |
|-----------------------------|----------------------|---------|----------|-------------------------------|---------|----------|-----------------------------|--------------------|----------|
| | Jun. 14 | May. 14 | % Change | Jun. 14 | Jun. 13 | % Change | Apr. 14 to Jun. 14 | Apr. 13 to Jun. 13 | % Change |
| Days on Market | 25 | 39 | -35.9% ▼ | 25 | 44 | -43.2% ▼ | 34 | 38 | -10.5% ▼ |
| Sold/Orig LP Diff. % | 97 | 96 | 1% ▲ | 97 | 98 | -1% ▼ | 96 | 97 | -1% ▼ |

June 2014 Average Days on Market trend is Falling**

Average Days on Market in June 2014 is 25. It is down **35.9%** compared to the last month and down **43.2%** compared to the last year.

June 2014 Sold/Original List Price Ratio Remains Steady**

Sold/Original List Price % in June 2014 is 97%. It is up **1%** compared to the last month and down **1%** compared to the last year.

**Based on 6 month trend - Rising/Falling/Remains Steady.

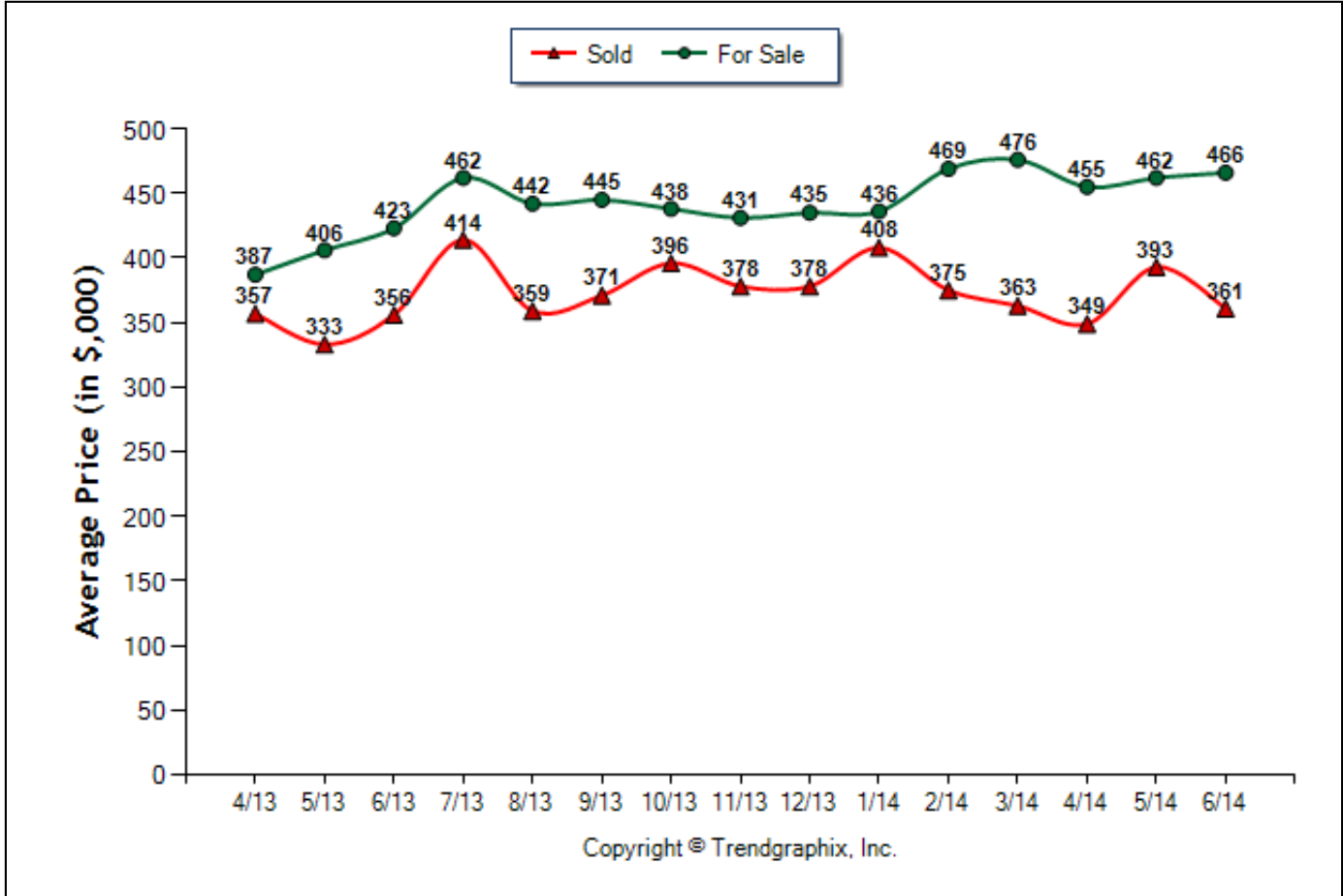
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Price Range: \$0 - No Limit SQFT Range: 0 - No Limit
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Bedrooms: 0 - No Limit
Year Built: 0 - No Limit

Average Price of For Sale and Sold (Apr. 2013 - Jun. 2014)

Prepared for you by: Karen Ross for Training



| | Curnt vs. Prev Month | | | Curnt vs. Same Month 1 Yr Ago | | | Curnt vs. Same Qtr 1 Yr Ago | | |
|-------------------|----------------------|---------|----------|-------------------------------|---------|----------|-----------------------------|--------------------|----------|
| | Jun. 14 | May. 14 | % Change | Jun. 14 | Jun. 13 | % Change | Apr. 14 to Jun. 14 | Apr. 13 to Jun. 13 | % Change |
| Avg. Active Price | 466 | 462 | 0.9% ▲ | 466 | 423 | 10.2% ▲ | 461 | 407 | 13.3% ▲ |
| Avg. Sold Price | 361 | 393 | -8.1% ▼ | 361 | 356 | 1.4% ▲ | 373 | 350 | 6.6% ▲ |

June 2014 Average For Sale Price is Neutral**

Average For Sale Price (in thousand) in June 2014 is \$466. It is up **0.9%** compared to the last month and up **10.2%** compared to the last year.

June 2014 Average Sold Price is Neutral**

Average Sold Price (in thousand) in June 2014 is \$361. It is down **8.1%** compared to the last month and up **1.4%** compared to the last year.

**Based on 6 month trend - Appreciating/Depreciating/Neutral.

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SQFT Range: 0 - No Limit

Bedrooms: 0 - No Limit

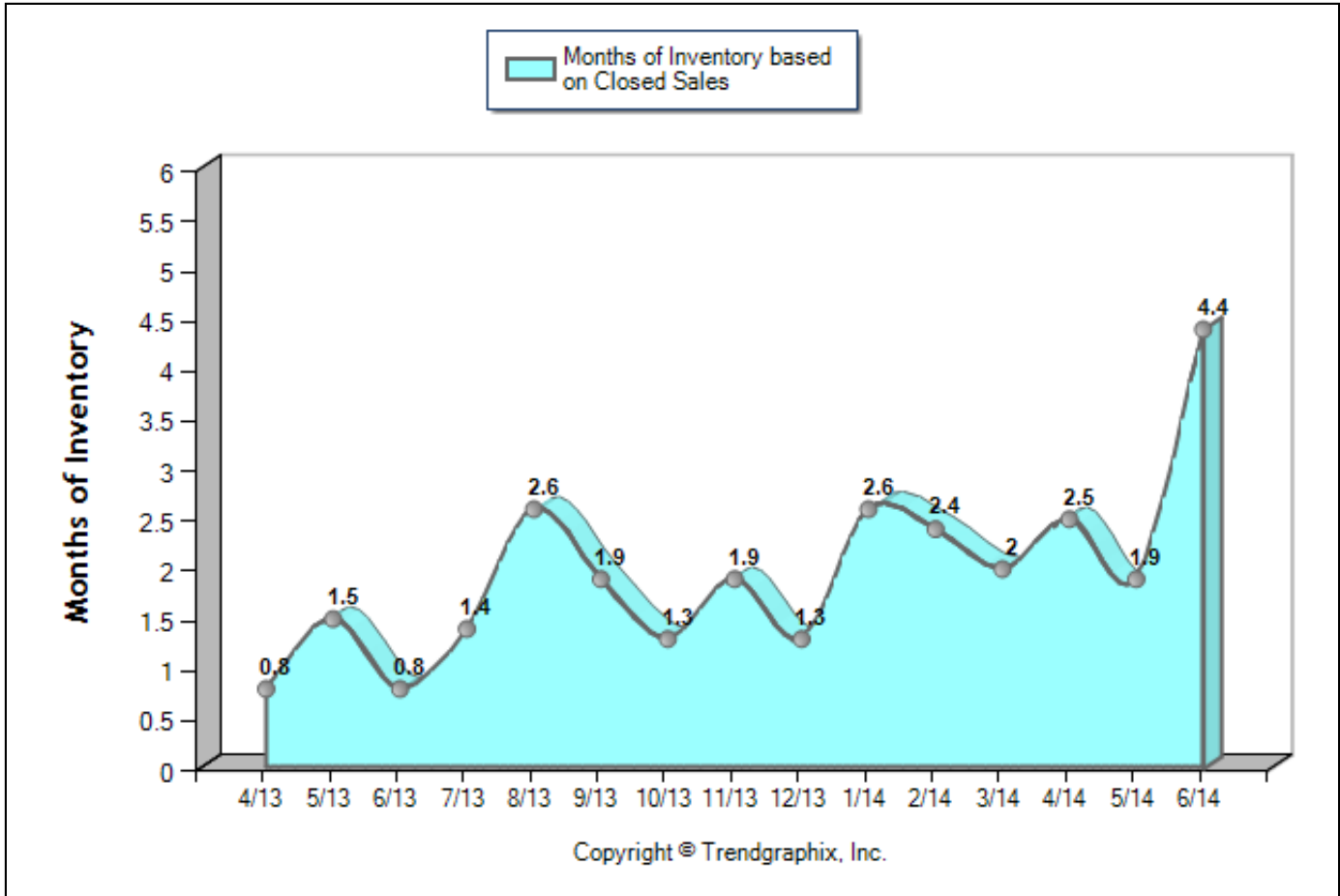
Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Months of Inventory Based on Closed Sales (Apr. 2013 - Jun. 2014)

Prepared for you by: Karen Ross for Training



| | Current vs. Prev Month | | | Current vs. Same Month 1 Yr Ago | | | Current vs. Same Qtr 1 Yr Ago | | |
|------------------------------------|------------------------|---------|----------|---------------------------------|---------|----------|-------------------------------|--------------------|----------|
| | Jun. 14 | May. 14 | % Change | Jun. 14 | Jun. 13 | % Change | Apr. 14 to Jun. 14 | Apr. 13 to Jun. 13 | % Change |
| Months of Inventory (Closed Sales) | 4.4 | 1.9 | 132.7% ▲ | 4.4 | 0.8 | 453.9% ▲ | 2.6 | 1 | 167.6% ▲ |

June 2014 is a Neutral market**

Months of Inventory based on Closed Sales in June 2014 is 4.4. It is up **132.7%** compared to the last month and up **453.9%** compared to the last year.

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Location: ZIP 33028

Property Types: Single Family Homes - All Properties - Non REO, Non Short Sale

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit

Bedrooms: 0 - No Limit

Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit



| Date | 4/13 | 5/13 | 6/13 | 7/13 | 8/13 | 9/13 | 10/13 | 11/13 | 12/13 | 1/14 | 2/14 | 3/14 | 4/14 | 5/14 | 6/14 |
|---|-------|------|-------|------|------|------|-------|-------|-------|------|------|------|------|------|------|
| For Sale | 16 | 25 | 23 | 30 | 37 | 31 | 31 | 34 | 24 | 34 | 41 | 42 | 42 | 49 | 48 |
| New Listing | 22 | 35 | 27 | 21 | 27 | 21 | 28 | 22 | 12 | 30 | 33 | 30 | 25 | 30 | 25 |
| Sold | 19 | 17 | 29 | 21 | 14 | 16 | 24 | 18 | 18 | 13 | 17 | 21 | 17 | 26 | 11 |
| Pended | 26 | 24 | 28 | 10 | 21 | 21 | 25 | 13 | 15 | 22 | 15 | 22 | 22 | 18 | 12 |
| Months of Inventory (Closed Sales) | 0.8 | 1.5 | 0.8 | 1.4 | 2.6 | 1.9 | 1.3 | 1.9 | 1.3 | 2.6 | 2.4 | 2 | 2.5 | 1.9 | 4.4 |
| Months of Inventory (Pended Sales) | 0.6 | 1 | 0.8 | 3 | 1.8 | 1.5 | 1.2 | 2.6 | 1.6 | 1.5 | 2.7 | 1.9 | 1.9 | 2.7 | 4 |
| Absorption Rate (Closed Sales) % | 118.8 | 68 | 126.1 | 70 | 37.8 | 51.6 | 77.4 | 52.9 | 75 | 38.2 | 41.5 | 50 | 40.5 | 53.1 | 22.9 |
| Absorption Rate (Pended Sales) % | 162.5 | 96 | 121.7 | 33.3 | 56.8 | 67.7 | 80.6 | 38.2 | 62.5 | 64.7 | 36.6 | 52.4 | 52.4 | 36.7 | 25 |
| Avg. Active Price | 387 | 406 | 423 | 462 | 442 | 445 | 438 | 431 | 435 | 436 | 469 | 476 | 455 | 462 | 466 |
| Avg. Sold Price | 357 | 333 | 356 | 414 | 359 | 371 | 396 | 378 | 378 | 408 | 375 | 363 | 349 | 393 | 361 |
| Avg. Sq. Ft. Price | 148 | 155 | 146 | 158 | 142 | 163 | 153 | 151 | 148 | 156 | 160 | 164 | 155 | 167 | 164 |
| Sold/List Diff. % | 98 | 97 | 98 | 97 | 97 | 97 | 97 | 98 | 97 | 96 | 97 | 97 | 96 | 98 | 98 |
| Sold/Orig LP Diff. % | 97 | 96 | 98 | 96 | 95 | 96 | 96 | 95 | 95 | 98 | 96 | 96 | 96 | 96 | 97 |
| Days on Market | 39 | 25 | 44 | 25 | 67 | 69 | 46 | 32 | 39 | 39 | 50 | 26 | 32 | 39 | 25 |
| Median | 350 | 323 | 350 | 385 | 340 | 350 | 383 | 363 | 373 | 360 | 373 | 350 | 333 | 368 | 375 |

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