Location: ZIP 33326

Property Types: Single Family Homes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



Number of Homes For Sale vs. Sold vs. Pended (Mar. 2017 - May. 2018)

Prepared for you by: Karen Ross, Realtor (EWM) 954-805-0702



|          | (       | Curnt vs. Prev N | Month    | Curnt   | vs. Same Mont | h 1 Yr Ago | Curr                  | nt vs. Same Qtr       | 1 Yr Ago        | TODAY STATS             |                         |                 |  |
|----------|---------|------------------|----------|---------|---------------|------------|-----------------------|-----------------------|-----------------|-------------------------|-------------------------|-----------------|--|
|          | May. 18 | Apr. 18          | % Change | May. 18 | May. 17       | % Change   | Mar. 18 to<br>May. 18 | Mar. 17 to<br>May. 17 | % Change        | 6/1/2018 -<br>6/10/2018 | 5/1/2018 -<br>5/10/2018 | % Change        |  |
| For Sale | 102     | 95               | 7.4% 📥   | 102     | 80            | 27.5% 📥    | 102                   | 80                    | 27.5% 📥         | 100                     | 102                     | -2% <b>V</b>    |  |
| Sold     | 27      | 23               | 17.4% 📥  | 27      | 40            | -32.5% 🔻   | 77                    | 96                    | -19.8% <b>V</b> | 7                       | 8                       | -12.5% <b>V</b> |  |
| Pended   | 38      | 40               | -5% 🔻    | 38      | 38            | 0%         | 109                   | 111                   | -1.8% <b>V</b>  | 8                       | 10                      | -20% 🔻          |  |
| Pended   | 38      | 40               | -5% ▼    | 38      | 38            | 0%         | 109                   | 111                   | -1.8% ▼         | 8                       | 10                      | -20%            |  |

#### May 2018 is a Neutral market\*\*

Home For Sale in May 2018 is 102 units. It is up 7.4% compared to last month and up 27.5% compared to last year.

Home Closed in May 2018 is 27 units. It is up 17.4% compared to last month and down 32.5% compared to last year.

Home Placed under Contract in May 2018 is 38 units. It is down 5% compared to last month and the same as compared to last year.

<sup>\*\*</sup>Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

Location: ZIP 33326

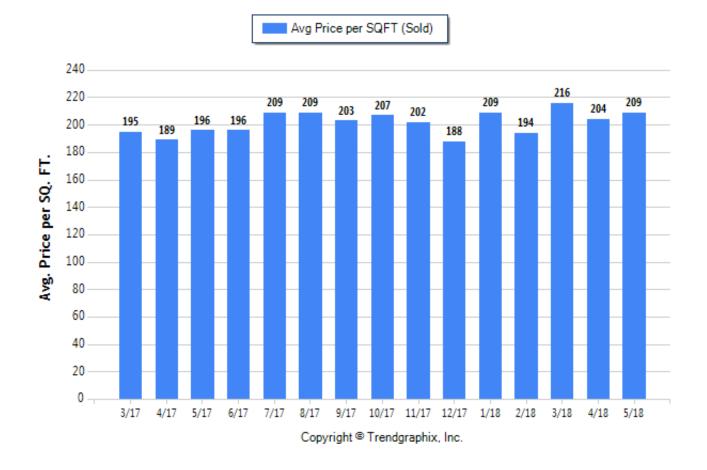
Property Types: Single Family Homes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



Average Price per SQFT (Sold) (Mar. 2017 - May. 2018)

Prepared for you by: Karen Ross, Realtor (EWM) 954-805-0702



|                              | (       | Curnt vs. Prev N | Month    | Curnt   | vs. Same Montl | h 1 Yr Ago | Curi                  | nt vs. Same Qtr       | l Yr Ago | TODAY STATS             |                         |          |  |
|------------------------------|---------|------------------|----------|---------|----------------|------------|-----------------------|-----------------------|----------|-------------------------|-------------------------|----------|--|
|                              | May. 18 | Apr. 18          | % Change | May. 18 | May. 17        | % Change   | Mar. 18 to<br>May. 18 | Mar. 17 to<br>May. 17 | % Change | 6/1/2018 -<br>6/10/2018 | 5/1/2018 -<br>5/10/2018 | % Change |  |
| Avg. Sq. Ft.<br>Price (Sold) | 209     | 204              | 2.5% 📥   | 209     | 196            | 6.6% 📥     | 209.96                | 193.85                | 8.3% 📥   | 225                     | 208                     | 8.2% 📥   |  |

### May 2018 Average Sold Price per Square Footage is Neutral\*\*

Average Sold Price per Square Footage in May 2018 is \$209. It is up 2.5% compared to last month and up 6.6% compared to last year.

<sup>\*\*</sup>Based on 6 month trend - Appreciating/Depreciating/Neutral.

Location: ZIP 33326

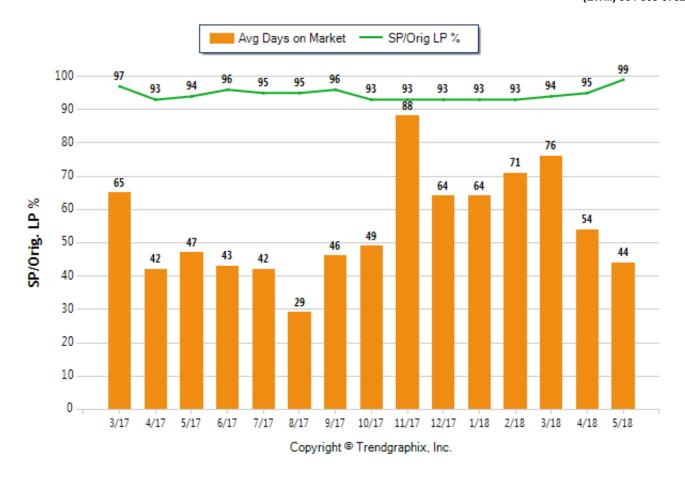
Property Types: Single Family Homes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



Avg Days On Market & SP/Orig LP % (Mar. 2017 - May. 2018)

Prepared for you by: Karen Ross, Realtor (EWM) 954-805-0702



|                         | (       | Curnt vs. Prev N | lonth           | Curnt   | vs. Same Montl | h 1 Yr Ago | Curr                  | nt vs. Same Qtr 1     | l Yr Ago |                         | TODAY STATS             |          |  |  |
|-------------------------|---------|------------------|-----------------|---------|----------------|------------|-----------------------|-----------------------|----------|-------------------------|-------------------------|----------|--|--|
|                         | May. 18 | Apr. 18          | % Change        | May. 18 | May. 17        | % Change   | Mar. 18 to<br>May. 18 | Mar. 17 to<br>May. 17 | % Change | 6/1/2018 -<br>6/10/2018 | 5/1/2018 -<br>5/10/2018 | % Change |  |  |
| Avg Days on<br>Market   | 44      | 54               | -18.5% <b>▼</b> | 44      | 47             | -6.4% ▼    | 58                    | 52                    | 11.5% 📥  | 22                      | 20                      | 10% 📥    |  |  |
| Sold/Orig LP<br>Diff. % | 99      | 95               | 4.2% 📥          | 99      | 94             | 5.3% 📥     | 96                    | 95                    | 1.1% 📥   | 96                      | 96                      | 0%       |  |  |

### May 2018 Average Days on Market trend is Falling\*\*

Average Days on Market in May 2018 is 44. It is down 18.5% compared to last month and down 6.4% compared to last year.

### May 2018 Sold/Original List Price Ratio is Rising\*\*

Sold/Original List Price % in May 2018 is 99%. It is up 4.2% compared to last month and up 5.3% compared to last year.

<sup>\*\*</sup>Based on 6 month trend - Rising/Falling/Remains Steady.

Location: ZIP 33326

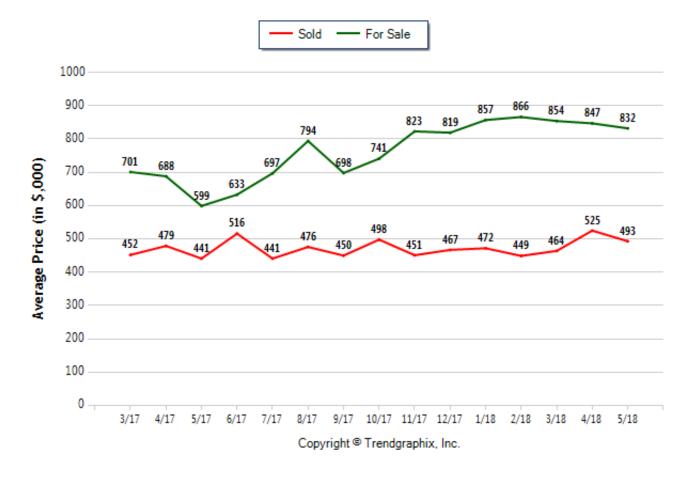
Property Types: Single Family Homes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



#### Average Price of For Sale and Sold (Mar. 2017 - May. 2018)

Prepared for you by: Karen Ross, Realtor (EWM) 954-805-0702



|                      | (       | Curnt vs. Prev M | lonth          | Curnt   | vs. Same Montl | h 1 Yr Ago | Curi                  | nt vs. Same Qtr       | l Yr Ago | TODAY STATS             |                         |          |  |
|----------------------|---------|------------------|----------------|---------|----------------|------------|-----------------------|-----------------------|----------|-------------------------|-------------------------|----------|--|
|                      | May. 18 | Apr. 18          | % Change       | May. 18 | May. 17        | % Change   | Mar. 18 to<br>May. 18 | Mar. 17 to<br>May. 17 | % Change | 6/1/2018 -<br>6/10/2018 | 5/1/2018 -<br>5/10/2018 | % Change |  |
| Avg. Active<br>Price | 832     | 847              | -1.8% <b>▼</b> | 832     | 599            | 38.9% 📥    | 844                   | 665                   | 26.9% 📥  | 820                     | 817                     | 0.4% 📥   |  |
| Avg. Sold<br>Price   | 493     | 525              | -6.1% ▼        | 493     | 441            | 11.8% 📥    | 492                   | 454                   | 8.4% 📥   | 633                     | 501                     | 26.3% 📥  |  |

### May 2018 Average For Sale Price is Depreciating\*\*

Average For Sale Price (in thousand) in May 2018 is \$832. It is down 1.8% compared to last month and up 38.9% compared to last year.

### May 2018 Average Sold Price is Neutral\*\*

Average Sold Price (in thousand) in May 2018 is \$493. It is down 6.1% compared to last month and up 11.8% compared to last year.

<sup>\*\*</sup>Based on 6 month trend - Appreciating/Depreciating/Neutral.

Location: ZIP 33326

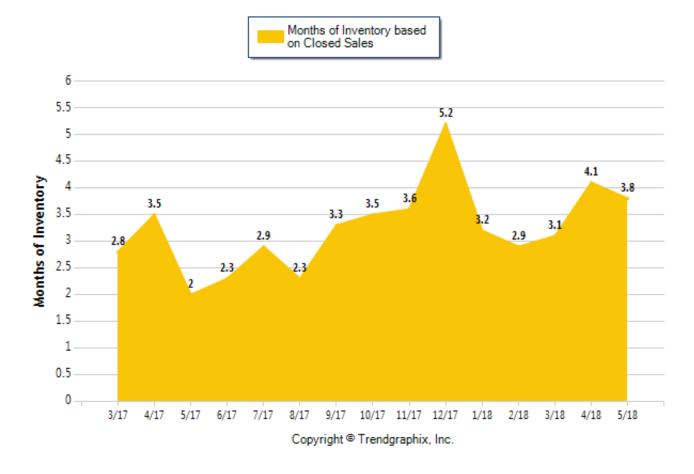
Property Types: Single Family Homes - All Properties - All Properties

Price Range:\$0 - No Limit\$QFT Range:\$0 - No Limit\$Bedrooms:\$0 - No LimitFull Baths:\$0 - No Limit\$10 - No Limit\$10 - No Limit\$10 - No Limit



#### Months of Inventory Based on Closed Sales (Mar. 2017 - May. 2018)

Prepared for you by: Karen Ross, Realtor (EWM) 954-805-0702



|  | (       | Curnt vs. Prev N | lonth          | Curnt vs. Same Month 1 Yr Ago |         |          | Curi                  | nt vs. Same Qtr 1     | l Yr Ago | TODAY STATS             |                         |          |  |
|--|---------|------------------|----------------|-------------------------------|---------|----------|-----------------------|-----------------------|----------|-------------------------|-------------------------|----------|--|
|  | May. 18 | Apr. 18          | % Change       | May. 18                       | May. 17 | % Change | Mar. 18 to<br>May. 18 | Mar. 17 to<br>May. 17 | % Change | 6/1/2018 -<br>6/10/2018 | 5/1/2018 -<br>5/10/2018 | % Change |  |
| Months of<br>Inventory<br>(Closed Sales) | 3.8     | 4.1              | -7.3% <b>▼</b> | 3.8                           | 2       | 90% 📥    | 3.7                   | 2.8                   | 32.4% 📥  | 14.3                    | 12.8                    | 11.8% 📥  |  |

#### May 2018 is a Neutral market\*\*

Months of Inventory based on Closed Sales in May 2018 is 3.8. It is down 7.3% compared to last month and up 90% compared to last year.

<sup>\*\*</sup>Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

Location: ZIP 33326

Property Types: Single Family Homes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:\$0 - No Limit\$Bedrooms:\$0 - No LimitFull Baths:\$0 - No Limit\$1 - No Limit\$1 - No Limit\$2 - No Limit



| Date                               | 3/17 | 4/17 | 5/17 | 6/17 | 7/17 | 8/17 | 9/17 | 10/17 | 11/17 | 12/17 | 1/18 | 2/18 | 3/18 | 4/18 | 5/18 |
|------------------------------------|------|------|------|------|------|------|------|-------|-------|-------|------|------|------|------|------|
| For Sale                           | 87   | 88   | 80   | 79   | 94   | 84   | 83   | 97    | 86    | 78    | 73   | 73   | 84   | 95   | 102  |
| New Listing                        | 49   | 49   | 50   | 53   | 50   | 42   | 25   | 35    | 27    | 27    | 39   | 31   | 42   | 60   | 53   |
| Sold                               | 31   | 25   | 40   | 34   | 32   | 37   | 25   | 28    | 24    | 15    | 23   | 25   | 27   | 23   | 27   |
| Pended                             | 36   | 37   | 38   | 31   | 32   | 37   | 16   | 19    | 24    | 20    | 29   | 28   | 31   | 40   | 38   |
| Months of Inventory (Closed Sales) | 2.8  | 3.5  | 2    | 2.3  | 2.9  | 2.3  | 3.3  | 3.5   | 3.6   | 5.2   | 3.2  | 2.9  | 3.1  | 4.1  | 3.8  |
| Months of Inventory (Pended Sales) | 2.4  | 2.4  | 2.1  | 2.5  | 2.9  | 2.3  | 5.2  | 5.1   | 3.6   | 3.9   | 2.5  | 2.6  | 2.7  | 2.4  | 2.7  |
| Absorption Rate (Closed Sales) %   | 35.6 | 28.4 | 50   | 43   | 34   | 44   | 30.1 | 28.9  | 27.9  | 19.2  | 31.5 | 34.2 | 32.1 | 24.2 | 26.5 |
| Absorption Rate (Pended Sales) %   | 41.4 | 42   | 47.5 | 39.2 | 34   | 44   | 19.3 | 19.6  | 27.9  | 25.6  | 39.7 | 38.4 | 36.9 | 42.1 | 37.3 |
| Avg. Active Price                  | 701  | 688  | 599  | 633  | 697  | 794  | 698  | 741   | 823   | 819   | 857  | 866  | 854  | 847  | 832  |
| Avg. Sold Price                    | 452  | 479  | 441  | 516  | 441  | 476  | 450  | 498   | 451   | 467   | 472  | 449  | 464  | 525  | 493  |
| Avg. Sq. Ft. Price (Sold)          | 195  | 189  | 196  | 196  | 209  | 209  | 203  | 207   | 202   | 188   | 209  | 194  | 216  | 204  | 209  |
| Sold/List Diff. %                  | 97   | 97   | 96   | 97   | 97   | 96   | 97   | 96    | 97    | 96    | 96   | 97   | 96   | 96   | 97   |
| Sold/Orig LP Diff. %               | 97   | 93   | 94   | 96   | 95   | 95   | 96   | 93    | 93    | 93    | 93   | 93   | 94   | 95   | 99   |
| Avg Days on Market                 | 65   | 42   | 47   | 43   | 42   | 29   | 46   | 49    | 88    | 64    | 64   | 71   | 76   | 54   | 44   |
| Median Sold Price                  | 405  | 473  | 410  | 465  | 441  | 414  | 425  | 475   | 412   | 480   | 425  | 400  | 423  | 496  | 465  |

All reports are published June 2018, based on data available at the end of May 2018, except for the today stats. This representation is based in whole or in part on data supplied by the Realtor Association of Miami, the Greater Fort Lauderdale Realtors, or the Southeast Florida Multiple Listing Service (MLS). Neither the Associations nor their MLS guarantees, or are in any way responsible for its accuracy. Data maintained by the Associations or their MLS may not reflect all real estate activity in the market. This statistical information is produced by and for the exclusive use of EWM Realty International. Report reflects activity by all Brokers participating in the MLS.